

Orange Moose Dental: A personality all its own

r Hanno Venter, a dual qualified dentist originally from South Africa, moved to Australia a little more than four years ago. After an initial stint with Queensland Health, he qualified for private practice in Australia and started working as a private dentist in the Bundaberg region, building a reputation for his gentle, caring style.

2012 marked Dr Venter's 9th year practising dentistry and he decided it was time to take the plunge and bring to fruition his ideas for his dream practice. Dr Venter has always had a very positive and unique approach to life and challenging the status quo is a fundamental part of his personality.

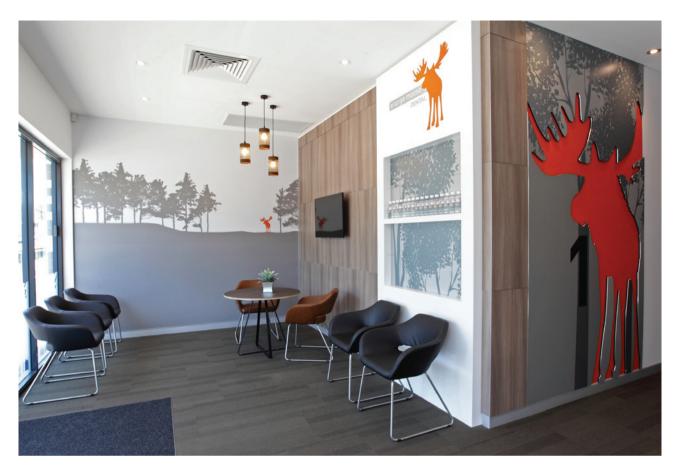
"I've had a very specific dream for how I want to operate and what I want my practice to personify," he said. "Because of these ideas I've always had, I was very

nervous about finding the right team to translate these ideas onto paper and share my creativity. After probing the market for medical and dental practice development companies, I came across Medifit and was impressed by their creativity and individual approach to designing unique dental practices.

"From my first point of contact with them, I was blown away by their amazing, prompt and effective customer service and interest in my vision. Sam Koranis introduced himself to me and getting his input made me feel comfortable and his knowledge of the industry won my trust at a very early stage. Sam helped me scout for premises to ensure that I have the perfect building with characteristics that I didn't even know that I should be looking for in a potential site. He handled all the

negotiations on my behalf and seeing how professional and knowledgeable he was on the legal side of setting up a practice took so much stress off my shoulders. Amazingly, all of this was undertaken without having even met Sam personally!"

Naming a brand new practice can be a challenging exercise when the name has to convey the personality of the practitioner. Several names were initially offered and worked up into brand concepts and it was during this process that Hanno revealed his natural affinity to the moose. Moose are known for their strength, their independent spirit and their resolute non-conformity, character traits that Dr Venter shared and admired. With such a strong branding opportunity that was so personal to him, the idea of a fully-themed business was soon realised and "Orange Moose Dental" was born.



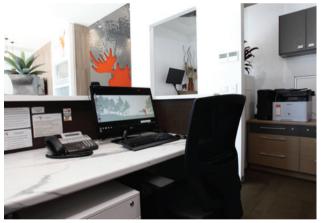


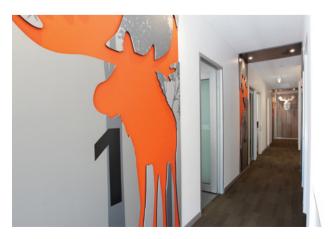
3D rendering developed in the design phase.

Dr Venter's brief for his first practice was to create a welcoming environment in warm autumn tones with an earthy feel, reminiscent of his favourite season. He was open to pushing the creative boundaries and Orange Moose Dental became a contemporary take on the moose and its natural environment.

"Sam introduced me to his team of 'magicians' and I couldn't believe how creative and knowledgeable they all were. You sometimes meet people that know what they're talking about but for the love of their life can't materialise anything, but seeing how he and his team operated has been an amazing journey."

The new practice covers 163 square metres comprising 4 surgeries, reception with private payments area, staff area and practice manager's office, sterilisation, laboratory with an E4D CAD/CAM milling machine, OPG, storage and plant room.





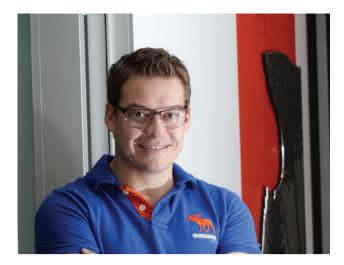






The design features wood grain panels contrasting with light modern walls, bringing an earthiness to the interior without losing the contemporary feel. Printed aluminium wall panels replicate the forest texture in the main hallway and across the ceilings, paying homage to the moose's natural environment. The panels feature cutouts of a moose silhouette and are mounted over bright orange stripes bringing the orange moose concept indoors. A large wall graphic in the waiting room echoes the design developed for the practice's marketing material including stationery, advertisements and website.

"Medifit's marketing manager, Nathan and senior interior designer, Brenda, both gave me amazing service and I literally can't stop telling people I meet how great they are and have been on this project and dream of mine.





"They continually push the boundaries without losing sight of reality, what works and what doesn't. Throughout the process I've always felt like they've had my best interest at heart and kept me in the loop of how the project was progressing."

The moose features again in surgery one, with a life size silhouette made from wood veneer mounted on the wall, providing a great talking point and subsequent memory hook for patients. The overall effect is a uniquely branded, contemporary dental practice with a personality of its own. The reception from his

patients and the local community has been overwhelmingly positive as Orange Moose Dental seeks to establish itself as the practice of choice in the area.

"Medifit takes pride in what they do and also how they do it. I am very excited about what they've achieved and it's great to see that they've shared my excitement throughout the whole process. I recommend Medifit to everyone considering building a practice, starting a practice or extending what they already have."

Sam Koranis, Medifit's Managing Director, said: "Dr Venter is Medifit's dream client. Someone who is prepared to push the boundaries and live by his convictions. From a design perspective, we

Summary

The Practice

The Practice Orange Moose Dental
Principal Dr Hanno Venter

Type of Practice General

Location Bundaberg, Queensland Size 163 square metres

No of chairs 4

The Team

Interior Design Medifit

Project Management

Medifit

Construction and Joinery

Medifit

Equipment

Units KaVo Estetica E50 including MultiMedia

Sterilisation Statim 5000 G4

X-Ray Planmeca Pro-X x-ray units

OPG KaVo Pan eXam Plus 2D

(3D Upgradeable)

CAD/CAM: E4D Dentist and E4D Mill

Compressor Cattani K200

Suction Cattani Turbo Smart

Software PracticeWorks

enjoyed listening to his vision and wish to thank him for allowing us the creative freedom to deliver such a project.

"On a personal level, it is very rewarding when a client entrusts Medifit with the whole process. It is a great privilege and it inspires the team to deliver fantastic results. In Hanno's case, this also included negotiating reduced rentals, landlord contributions and a 9-month rent-free period in the terms.

"On behalf of all the Medifit crew, we wish to thank Hanno for his trust and wish him great success in his new practice."

